

Greenhill Humane Society, SPCA
(A Nonprofit Organization)
Independent Auditors' Report
and
Financial Statements
June 30, 2021 and 2020

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Financial Statements

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Mueller Yuva Osterman Rasmusson LLP

Certified Public Accountants

Independent Auditors' Report

To the Board of Directors
Greenhill Humane Society, SPCA
Eugene, Oregon

We have audited the accompanying financial statements of Greenhill Humane Society, SPCA (a nonprofit organization) which comprise the statements of financial position as of June 30, 2021 and 2020, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Greenhill Humane Society, SPCA as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Mueller Yuva Osterman Rasmusson LLP

Mueller Yuva Osterman Rasmusson LLP
Eugene, Oregon
March 3, 2022

Greenhill Humane Society, SPCA
Statements of Financial Position
June 30, 2021 and 2020

| | <u>Assets</u> | |
|--|---------------|--------------|
| | 2021 | 2020 |
| Current assets: | | |
| Cash and cash equivalents | \$ 3,148,394 | \$ 2,880,001 |
| Accounts receivables | 7,359 | 33,747 |
| Unconditional promises to give, net | 58,425 | 56,946 |
| Inventory | 5,234 | 5,757 |
| Prepaid expenses and other assets | 27,725 | 17,728 |
| Total current assets | 3,247,137 | 2,994,179 |
| Property and equipment, net | 6,205,101 | 6,361,615 |
| Other assets: | | |
| Restricted cash - capital campaign | 44,314 | - |
| Restricted cash - funds held in trust | 36,006 | 38,006 |
| Unconditional promises to give, net, less current portion | 33,543 | 68,692 |
| Endowment funds | 216,351 | 163,610 |
| Total other assets | 330,214 | 270,308 |
| Total assets | \$ 9,782,452 | \$ 9,626,102 |

Greenhill Humane Society, SPCA
Statements of Financial Position (Continued)
June 30, 2021 and 2020

| | 2021 | 2020 |
|--|--------------|--------------|
| <u>Liabilities and Net Assets</u> | | |
| Current liabilities: | | |
| Accounts payable | \$ 33,937 | \$ 73,857 |
| Accrued expenses | 127,017 | 110,071 |
| Deferred revenue | - | 481,062 |
| Other current liabilities | - | 287,085 |
| Current portion of long-term debt | 47,500 | 45,346 |
| Total current liabilities | 208,454 | 997,421 |
| Long-term liabilities: | | |
| Long-term debt, net of current portion | 1,835,683 | 1,880,658 |
| Funds held in trust | 36,006 | 38,006 |
| Total long-term liabilities | 1,871,689 | 1,918,664 |
| Total liabilities | 2,080,143 | 2,916,085 |
| Net assets | | |
| Net assets without donor restrictions | 7,602,124 | 6,529,313 |
| Net assets with donor restrictions | 100,185 | 180,704 |
| Total net assets | 7,702,309 | 6,710,017 |
| Total liabilities and net assets | \$ 9,782,452 | \$ 9,626,102 |

Greenhill Humane Society, SPCA
Statements of Activities
Years Ended June 30, 2021 and 2020

| | Year Ended June 30, 2021 | | | Year Ended June 30, 2020 | | |
|--|-------------------------------|----------------------------|---------------------|-------------------------------|----------------------------|---------------------|
| | Without Donor Restrictions | With Donor Restrictions | Total | Without Donor Restrictions | With Donor Restrictions | Total |
| Revenue, Gains and Other Support: | | | | | | |
| Donations and bequests | \$ 1,886,690 | \$ 89,640 | \$ 1,976,330 | \$ 2,188,018 | \$ 80,560 | \$ 2,268,578 |
| Capital campaign | - | 100,892 | 100,892 | - | 197,569 | 197,569 |
| In-kind donations | 22,597 | - | 22,597 | 16,814 | - | 16,814 |
| Special events, less direct costs | 115,322 | - | 115,322 | 207,924 | - | 207,924 |
| Sales and program fees, less cost of sales of \$13,201 in 2021 and \$24,199 in 2020 | 987,947 | - | 987,947 | 1,038,534 | - | 1,038,534 |
| Grant - Paycheck Protection Program | 349,750 | - | 349,750 | 316,055 | - | 316,055 |
| Investment income | 68,398 | - | 68,398 | 12,025 | - | 12,025 |
| Trust revenue | 2,000 | - | 2,000 | 2,000 | - | 2,000 |
| Net assets released from restrictions | 271,051 | (271,051) | - | 459,397 | (459,397) | - |
| Total revenues, gains and other support | <u>3,703,755</u> | <u>(80,519)</u> | <u>3,623,236</u> | <u>4,240,767</u> | <u>(181,268)</u> | <u>4,059,499</u> |
| Expenses | | | | | | |
| Program services | 2,084,025 | - | 2,084,025 | 1,986,365 | - | 1,986,365 |
| Management and general | 283,196 | - | 283,196 | 200,911 | - | 200,911 |
| Fundraising | 263,723 | - | 263,723 | 271,560 | - | 271,560 |
| Total expenses | <u>2,630,944</u> | <u>-</u> | <u>2,630,944</u> | <u>2,458,836</u> | <u>-</u> | <u>2,458,836</u> |
| Change in net assets | 1,072,811 | (80,519) | 992,292 | 1,781,931 | (181,268) | 1,600,663 |
| Net assets, beginning of year | <u>6,529,313</u> | <u>180,704</u> | <u>6,710,017</u> | <u>4,747,382</u> | <u>361,972</u> | <u>5,109,354</u> |
| Net assets, end of year | <u>\$ 7,602,124</u> | <u>\$ 100,185</u> | <u>\$ 7,702,309</u> | <u>\$ 6,529,313</u> | <u>\$ 180,704</u> | <u>\$ 6,710,017</u> |

Greenhill Humane Society, SPCA
Statement of Functional Expenses
Year Ended June 30, 2021

| | Program Services | Management and General | Fundraising | Total |
|---------------------------------|---------------------|---------------------------|-------------------|---------------------|
| Personnel expenses: | | | | |
| Salaries and wages | \$ 1,248,799 | \$ 183,206 | \$ 90,140 | \$ 1,522,145 |
| Payroll taxes | 81,076 | 17,523 | 6,927 | 105,526 |
| Employee benefits and insurance | 142,256 | 18,415 | 12,130 | 172,801 |
| Total personnel expenses | <u>1,472,131</u> | <u>219,144</u> | <u>109,197</u> | <u>1,800,472</u> |
| Animal care expenses: | | | | |
| Supplies | 15,628 | - | - | 15,628 |
| Food | 29,765 | - | - | 29,765 |
| Veterinary services | 74,348 | - | - | 74,348 |
| Other animal care | 6,556 | - | - | 6,556 |
| Total animal care expenses | <u>126,297</u> | <u>-</u> | <u>-</u> | <u>126,297</u> |
| Other expenses: | | | | |
| Bank fees | - | 10,852 | 15,905 | 26,757 |
| Depreciation and amortization | 204,413 | 2,956 | 5,491 | 212,860 |
| Dues and subscriptions | 2,749 | 455 | 1,460 | 4,664 |
| Facility and landscaping | 7,391 | 113 | 119 | 7,623 |
| Insurance | 37,759 | 3,551 | 537 | 41,847 |
| Interest | 92,944 | 2,296 | 2,296 | 97,536 |
| Miscellaneous expense | 2,866 | 435 | 391 | 3,692 |
| Office supplies and equipment | 33,901 | 4,591 | 95 | 38,587 |
| Events/marketing/outreach | 2,809 | - | 115,273 | 118,082 |
| Printing and postage | 1,719 | 80 | 11,280 | 13,079 |
| Professional services | 12,569 | 35,855 | 71 | 48,495 |
| Repairs and maintenance | 17,436 | 53 | 53 | 17,542 |
| Staff training and conferences | 4,800 | 1,244 | 113 | 6,157 |
| Telephone and internet | 10,907 | 629 | 447 | 11,983 |
| Utilities | 42,242 | 942 | 995 | 44,179 |
| Vehicle expense | 1,335 | - | - | 1,335 |
| Capital campaign expense | 7,757 | - | - | 7,757 |
| Trust expenses | 2,000 | - | - | 2,000 |
| Total other expenses | <u>485,597</u> | <u>64,052</u> | <u>154,526</u> | <u>704,175</u> |
| Total expenses | <u>\$ 2,084,025</u> | <u>\$ 283,196</u> | <u>\$ 263,723</u> | <u>\$ 2,630,944</u> |

The accompanying notes are an integral part of these financial statements.

Greenhill Humane Society, SPCA
Statement of Functional Expenses
Year Ended June 30, 2020

| | Program Services | Management and General | Fundraising | Total |
|---------------------------------|---------------------|---------------------------|-------------------|---------------------|
| Personnel expenses: | | | | |
| Salaries and wages | \$ 1,184,020 | \$ 140,612 | \$ 110,822 | \$ 1,435,454 |
| Payroll taxes | 94,034 | 17,598 | 9,184 | 120,816 |
| Employee benefits and insurance | 154,490 | 17,470 | 14,674 | 186,634 |
| Total personnel expenses | <u>1,432,544</u> | <u>175,680</u> | <u>134,680</u> | <u>1,742,904</u> |
| Animal care expenses: | | | | |
| Supplies | 34,322 | - | - | 34,322 |
| Food | 25,417 | - | - | 25,417 |
| Veterinary services | 86,687 | - | - | 86,687 |
| Other animal care | 10,562 | - | - | 10,562 |
| Total animal care expenses | <u>156,988</u> | <u>-</u> | <u>-</u> | <u>156,988</u> |
| Other expenses: | | | | |
| Bank fees | 7,919 | 259 | 14,392 | 22,570 |
| Depreciation and amortization | 159,708 | 6,539 | 6,861 | 173,108 |
| Dues and subscriptions | 2,377 | 2,051 | 504 | 4,932 |
| Facility and landscaping | 8,414 | 107 | 143 | 8,664 |
| Insurance | 36,325 | 3,151 | 286 | 39,762 |
| Interest | 37,317 | 198 | - | 37,515 |
| Miscellaneous expense | 6,179 | 467 | 395 | 7,041 |
| Office supplies and equipment | 23,597 | 664 | 975 | 25,236 |
| Events/marketing/outreach | 5,030 | - | 90,913 | 95,943 |
| Printing and postage | 8,231 | 670 | 6,621 | 15,522 |
| Professional services | 28,079 | 1,050 | 7,575 | 36,704 |
| Repairs and maintenance | 6,625 | 49 | 60 | 6,734 |
| Staff training and conferences | 10,250 | 6,085 | 131 | 16,466 |
| Telephone and internet | 13,711 | 650 | 707 | 15,068 |
| Utilities | 41,987 | 1,279 | 1,707 | 44,973 |
| Vehicle expense | 1,007 | 12 | 17 | 1,036 |
| Capital campaign expense | 77 | - | 5,593 | 5,670 |
| Trust expenses | - | 2,000 | - | 2,000 |
| Total other expenses | <u>396,833</u> | <u>25,231</u> | <u>136,880</u> | <u>558,944</u> |
| Total expenses | <u>\$ 1,986,365</u> | <u>\$ 200,911</u> | <u>\$ 271,560</u> | <u>\$ 2,458,836</u> |

Greenhill Humane Society, SPCA
Statements of Cash Flows
Years Ended June 30, 2021 and 2020

| | Years Ended June 30, | |
|--|----------------------|--------------|
| | 2021 | 2020 |
| Cash flows from operating activities | | |
| Change in net assets | \$ 992,292 | \$ 1,600,663 |
| Adjustments to reconcile change in net assets to net cash from operating activities: | | |
| Depreciation | 216,055 | 167,402 |
| Debt issuance costs amortized | 2,511 | 5,706 |
| Net realized and unrealized (gains) losses on investments | (60,732) | 285 |
| In-kind contributions | (22,597) | (16,814) |
| In-kind expenses | 22,597 | 16,814 |
| Provision for doubtful accounts | 1,242 | 4,632 |
| Contributions for long-term purposes | (141,039) | (275,191) |
| Increase (decrease) in operating assets and liabilities: | | |
| Accounts receivables | 26,388 | 20,145 |
| Unconditional promises to give | 32,428 | 100,386 |
| Inventory | 523 | 5,590 |
| Other current assets | (9,997) | (6,871) |
| Accounts payable | (39,920) | (115,253) |
| Accrued payroll and payroll costs | 16,946 | (2,491) |
| Deferred revenue | (481,062) | 476,662 |
| Other current liabilities | (287,085) | 48,899 |
| Funds held in trust | (2,000) | 38,006 |
| | 266,550 | 2,068,570 |
| Net cash from operating activities | | |
| Cash flows from investing activities | | |
| Purchase of fixed assets | (59,542) | (1,151,294) |
| Proceeds (purchase) on sale of investments | 7,992 | 7,416 |
| Net cash from investing activities | (51,550) | (1,143,878) |

Greenhill Humane Society, SPCA
Statements of Cash Flows (Continued)
Years Ended June 30, 2021 and 2020

| | Years Ended June 30, | |
|--|----------------------|--------------|
| | 2021 | 2020 |
| Cash flows from financing activities | | |
| Proceeds from long-term debt | \$ - | \$ 446,123 |
| Payments on long-term debt | (45,332) | (21,692) |
| Proceeds from contributions restricted to capital campaign | 141,039 | 275,191 |
| Net cash from financing activities | 95,707 | 699,622 |
| Net change in cash, cash equivalents and restricted cash | 310,707 | 1,624,314 |
| Cash, cash equivalents, and restricted cash, beginning of year | 2,918,007 | 1,293,693 |
| Cash, cash equivalents, and restricted cash, end of year | \$ 3,228,714 | \$ 2,918,007 |
| Supplemental disclosures of cash flow information: | | |
| Cash and cash equivalents | \$ 3,148,394 | \$ 2,880,001 |
| Cash restricted for capital campaign | 44,314 | - |
| Cash restricted for funds held in trust | 36,006 | 38,006 |
| Total cash, cash equivalents, and restricted cash | \$ 3,228,714 | \$ 2,918,007 |
| Cash paid for interest | \$ 91,265 | \$ 39,998 |

Greenhill Humane Society, SPCA
Notes to Financial Statements
Years Ended June 30, 2021 and 2020

Note 1 - Nature of Operations and Summary of Significant Accounting Policies

Nature of operations - Greenhill Humane Society, SPCA (the Organization) is a not-for-profit organization that provides care and shelter for animals, support and resources for people, and education to promote the humane treatment of animals. The Organization operates an animal shelter in Eugene, Oregon and relies on funding from individual and corporate donors.

Program services - The Organization's program services are paid for with donations, fundraisers, contracted income, and fees for products and services.

Sheltering and adoptions - During the year ended June 30, 2021, Greenhill Humane Society, SPCA cared for 2,959 animals in its Sheltering, Return to Owner, Adoption and Transfer Programs. During the year ended June 30, 2021, the Organization cared for 1,463 cats, 1,182 dogs, and 314 other animals. The Organization continues to maintain one of the highest live release rates in the country. The Organization saved 95% of the dogs that came to the shelter, 90% of the cats, and 91% of the other animals. Overall, the Organization's live release rate for the year ended June 30, 2021 was 92%.

The Organization runs the Second Chance Program which receives animals from other shelters and animal welfare agencies in Oregon, California, and beyond, giving them a second chance at finding a loving home when time and resources have run out at their shelter. During the year ended June 30, 2021, 180 animals were cared for through this program.

During the year ended June 30, 2021, a monthly average of 141 volunteers contributed 17,899 hours, and 105 foster families cared for 550 animals. Volunteers and foster families help in the daily care, training, socializing and rehabilitation of animals brought to the shelter. The volunteer and foster program works with schools, community service programs and the general public to help promote humane education through hands-on animal welfare experience.

Spay/neuter services – The Organization has an on-site veterinary medical clinic that performs spay/neuter services, essential surgeries, and a trap/neuter/return program. All of the animals at the Organization are provided with medical care and an environment that includes behavior training and enrichment programs. During the year ended June 30, 2021, the Organization performed 2,108 surgeries in their medical clinic including 1,952 spay/neuter surgeries and 156 other essential surgeries.

Greenhill's trap/neuter/return program (TNR) provides free and low-cost spay/neuter surgeries for free-roaming, unowned community cats within Lane County. During the year ended June 30, 2021, the Organization performed 599 spay/neuter surgeries through this program.

Greenhill Humane Society, SPCA
Notes to Financial Statements
Years Ended June 30, 2021 and 2020

Note 1 - Nature of Operations and Summary of Significant Accounting Policies (Continued)

Community outreach and humane education - Educating the community and promoting the animals and programs of Greenhill Humane Society, SPCA is crucial to helping achieve the vision of finding loving homes for all animals. The Organization reaches out to schools and other groups to educate about the importance of responsible pet ownership and the humane treatment of animals. The Organization participates in off-site adoption and awareness events, and photos and descriptions of animals available for adoption are available on the Organization's website and major on-line "petworking" sites. The Organization's website receives an average of 2,730 visits per day. In the year ended June 30, 2021, the Organization's outreach and education program reached more than 669 children and adults.

Basis of presentation – The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles. The Organization reports information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

Net assets without donor restrictions – Net assets that are not subject to or are no longer subject to donor-imposed stipulations.

Net assets with donor restrictions – Net assets whose use is limited by donor-imposed time and/or purpose restrictions.

Revenues are reported as increases in net assets without donor restriction unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restriction. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law. Expirations of donor restrictions on the net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets. The Organization has adopted a policy to classify donor restricted contributions as without donor restrictions to the extent that donor restrictions were met in the year the contribution was received.

Cash, cash equivalents, and restricted cash– The Organization considers all highly liquid investments with a maturity of three months or less when acquired to be cash equivalents. Restricted cash is limited in use to payment of costs of constructing a new facility and of the related capital campaign and are included in cash on the statement of cash flows. Restricted cash includes money held in a pet trust. The Organization maintains cash balances in several financial institutions located primarily in Eugene, Oregon. At times, balances may exceed amounts insured by the Federal Deposit Insurance Corporation. At June 30, 2021 and 2020, the Organization's uninsured cash balances totaled \$2,952,226 and \$2,653,689, respectively.

Greenhill Humane Society, SPCA
Notes to Financial Statements
Years Ended June 30, 2021 and 2020

Note 1 - Nature of Operations and Summary of Significant Accounting Policies (Continued)

Receivables – The Organization considers trade accounts receivable to be fully collectible; accordingly, no allowance for uncollectible amounts was considered necessary. Management evaluates past due balances on an account-by-account basis, and if amounts become uncollectible, they are charged to operations when that determination is made.

The Organization considers bequests receivable to be fully collectible; accordingly, no allowance for uncollectible amounts was considered necessary.

The Organization has an annual campaign to raise funds for operations. The Organization solicited donations for a capital campaign that are to be paid over time (up to ten years). At the time a pledge is made, the contributions that are expected to be collected within one year are recorded as donor restricted revenue at their net realizable value. Pledges that are expected to be collected in future years are recorded as donor restricted revenue at present value of the estimated future cash flows. An allowance for pledges contribution receivable in the amount of \$2,334 and \$3,576 as of June 30, 2021 and 2020, respectively, is recorded based on management's judgment, considering such factors as prior collection history, type of contribution, relationship with donor, and other relevant factors. When the purpose and/or time restrictions are met, the amounts are recorded in the statement of activities as "net assets released from restrictions."

Inventory – Inventory consists of animal supplies, apparel, and other items available for resale and is stated at the lower of cost or net realizable value.

Property and equipment – Property and equipment purchases or contributions in excess of \$5,000 and a useful life of two years or more are capitalized at cost. Contributed property and equipment is capitalized at its fair market value at the date of the gift. Depreciation is computed using the straight-line method at rates based on the estimated useful life of the property and equipment ranging from 5 to 39.5 years. Major renewals and betterments are capitalized, while replacements, maintenance and repairs which do not improve or extend the lives of the respective assets are charged to expense currently. The cost and related accumulated depreciation of property sold or retired are removed from the accounts and any gain or loss is reflected in the change in net assets.

Investments – Endowment funds consist of a portfolio of different investments, including marketable equity and debt securities and alternative investments. Marketable equity and debt securities are recorded at fair market value based on current quoted market prices. Investments in limited partnerships and real estate are recorded at fair market value based on information provided by the fund managers or the general partners and real estate appraisals. Interest, dividends and gains and losses, both realized and unrealized, on investments are included in the statements of activities in revenues, gains and other support.

Greenhill Humane Society, SPCA
Notes to Financial Statements
Years Ended June 30, 2021 and 2020

Note 1 - Nature of Operations and Summary of Significant Accounting Policies (Continued)

Business risks and uncertainties – As the Organization’s investments are comprised of marketable equity and debt securities, significant changes in prevailing interest rates and market conditions may adversely affect the timing and amount of cash flows on such investments and their related values. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible that changes in values in the near-term could materially affect the Organization’s financial position and the amounts reported in the statements of activities.

Deferred revenue – Deferred revenue consists of advance payments of contract revenue and registrations.

Compensated absences – The Organization’s policy allows full-time employees to accrue vacation leave to a specified limit, which is payable upon termination.

Funds held in trust – The Organization holds pet trust funds that will be spent according to trust documents over the lives of the pets.

Revenue recognition – revenue from exchange transactions – The Organization recognizes revenue in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers*. ASU 2014-09 applies to exchange transactions with customers that are bound by contracts or similar arrangements and establishes a performance obligation approach to revenue recognition. The Organization records the following exchange transaction revenue in its statements of activities for the years ending June 30, 2021 and 2020:

Service revenue – The Organization conducts program-related services and events where the performance obligation is delivery of the program. Fees for service revenue are recognized when the service is performed based on amounts established by the Organization. Fees collected prior to the delivery of services are classified as deferred revenue.

Special fundraising event revenue - Proceeds from fundraising events are recognized as revenue during the period that the fundraising events occur.

Retail sales – The Organization operates retail operations. The performance obligation is the delivery of goods to the customer. The transaction price is established by the Organization given listed sales prices determined by the value of the inventory item being sold. As each item is individually priced, no allocation of the transaction price is necessary. The Organization recognizes revenue as the customer pays and takes possession of the merchandise. If there is a right of return, the liability is estimated for such returns, which offsets revenue. No liability for probable customer returns was considered necessary as of June 30, 2021 and 2020.

Greenhill Humane Society, SPCA
Notes to Financial Statements
Years Ended June 30, 2021 and 2020

Note 1 - Nature of Operations and Summary of Significant Accounting Policies (Continued)

Revenue recognition – contributions and support – Contributions, pledges, and grants received are recorded as support that is without donor restrictions or with donor restrictions. Classification is based on the existence and nature of any donor restrictions imposed on the contribution or grant. Deferred revenue consists of amounts received in advance under contracts or grant and is recognized when the services are performed.

Conditional contributions arise when a donor-imposed condition exists, based on a determination from the agreement, that a recipient is entitled to the contribution only if it has overcome a barrier, with a right of return to the provider should the barrier not be met. Assets received through a conditional contribution are accounted for as a refundable advance until the conditions have been substantially met or explicitly waived by the donor; consequently, revenue is recognized on the dates the conditions have been met.

Outstanding legacies – The Organization is the beneficiary under various wills and trust agreements, the total realizable amounts of which are not presently determinable. The Organization’s share of such bequests is recorded when the probate court has declared the testamentary instrument valid and the proceeds are measurable.

Contributed services and materials – The Organization receives donated services from a variety of unpaid volunteers who assist with programs in non-specialized roles. The value of services contributed by these volunteers is not reflected in the financial statements since these services do not meet the criteria for recognition.

The Organization records various types of in-kind contributions. Contributed services are recognized at fair value if the services received either create or enhance long-lived assets or require specialized skills. Typically, the services would need to be purchased if not provided by donation. Contributions of materials, goods and supplies are recognized at fair value when received. The amounts reflected in the accompanying financial statements as in-kind contributions are offset by like amounts included in expenses or additions to property and equipment.

During the years ended June 30, the Organization recorded in-kind contributions as follows:

| | 2021 | 2020 |
|-------------------------------|-----------|-----------|
| Professional services | \$ 115 | \$ 7,967 |
| Food, medication and vaccines | 16,617 | 7,024 |
| Supplies | 5,865 | 1,823 |
| Total | \$ 22,597 | \$ 16,814 |

Greenhill Humane Society, SPCA
Notes to Financial Statements
Years Ended June 30, 2021 and 2020

Note 1 - Nature of Operations and Summary of Significant Accounting Policies (Continued)

Contributed services and materials (continued) – In-kind professional services were spent for the following programs:

| | 2021 | 2020 |
|------------------|--------|----------|
| Program Services | \$ 115 | \$ 5,686 |
| Fundraising | - | 2,281 |
| Total | \$ 115 | \$ 7,967 |

Contributed goods and materials are reported as unrestricted support unless explicit donor stipulations specify how the donated assets must be used.

Fundraising and advertising expenses – The Organization uses advertising and fundraising to promote its programs to the community. Advertising and fundraising costs are expensed as incurred. Total costs of \$263,723 and \$271,560 were allocated to fundraising for the years ended June 30, 2021 and 2020, respectively. Direct mailing campaign expenses of \$100,546 and \$80,298 were incurred for the years ended June 30, 2021 and 2020, respectively, which are included in fundraising on the statements of functional expenses.

Income taxes – The Organization is an Oregon not-for-profit organization and complies with the requirements of Section 501(c)(3) of the Internal Revenue Code. Thus, the Organization is exempt from federal and state income taxes. Management believes the Organization meets the requirements to maintain its tax-exempt status. The Organization files information tax returns in the U.S. federal and Oregon jurisdictions.

Functional allocation of expense – The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities and in the statement of functional expenses. Directly identifiable expenses are charged to programs and supporting services. Expenses related to more than one function are charged to programs and supporting services on the basis of periodic time and expense studies. The expenses that are allocated include depreciation, interest, office, and occupancy, which are allocated on the basis of proportion of facilities used, as well as salaries and benefits, which are allocated on the basis of estimates of time and effort.

Greenhill Humane Society, SPCA
Notes to Financial Statements
Years Ended June 30, 2021 and 2020

Note 1 - Nature of Operations and Summary of Significant Accounting Policies (Continued)

Fair value measurements – Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, and establishes a framework for measuring fair value. The fair value framework requires the categorization of assets and liabilities into three levels based upon the ability to observe the assumption (inputs) used to value the assets and liabilities. Level 1 provides the most reliable and observable measure of fair value, whereas Level 3 generally requires significant judgment. When valuing assets or liabilities, GAAP requires the most observable inputs to be used.

The fair value hierarchy is categorized into three levels based on the inputs as follows:

Level 1 – Unadjusted, quoted prices in active markets for identical assets and liabilities.

Level 2 – Observable inputs, other than those included in Level 1. For example, quoted prices for similar assets or liabilities in active markets or quoted prices for identical assets or liabilities in inactive markets.

Level 3 – Unobservable inputs reflecting assumptions about the inputs used in pricing the asset or liability.

The fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Use of estimates – The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

New accounting pronouncement – During the year, the Organization adopted the provisions of FASB ASU 2018-13, *Fair Value Measurement (Topic 820) Disclosure Framework – Changes to the Disclosure Requirements for Fair Value Measurement*. The amendments in this update modify the disclosure requirements on fair value measurements in Top 820, Fair Value Measurement. Adoption of this pronouncement had no effect on the Organization's current or previously issued financial statements.

Greenhill Humane Society, SPCA
Notes to Financial Statements
Years Ended June 30, 2021 and 2020

Note 1 - Nature of Operations and Summary of Significant Accounting Policies (Continued)

Reclassifications – Certain reclassifications have been made to the prior year financial statements to conform to the current year financial statement presentation. These reclassifications had no effect on change in total assets, total liabilities, and net assets for the prior year.

Note 2 – Cash and Cash Equivalents

Cash and cash equivalents balances at June 30 consist of the following:

| | 2021 | 2020 |
|--|--------------|--------------|
| Non-interest bearing accounts | \$ 155,304 | \$ 61,821 |
| Interest bearing accounts | 2,993,090 | 2,818,180 |
| Cash restricted for capital campaign project | 44,314 | - |
| Cash restricted for bequest requirements | 36,006 | 38,006 |
| Total | \$ 3,228,714 | \$ 2,918,007 |

Note 3 – Receivables

Receivables consist of the following at June 30:

| | 2021 | 2020 |
|-----------------------------|-----------|------------|
| Trade accounts receivable | \$ 7,359 | \$ 33,747 |
| Campaign pledges receivable | 75,491 | 115,638 |
| Bequests receivable | 16,477 | 10,000 |
| Total | \$ 99,327 | \$ 159,385 |
| Current | \$ 65,784 | \$ 90,693 |
| Non-current | 33,543 | 68,692 |
| Total receivables | \$ 99,327 | \$ 159,385 |

Greenhill Humane Society, SPCA
Notes to Financial Statements
Years Ended June 30, 2021 and 2020

Note 3 – Receivables (Continued)

Estimated annual collections of pledges receivable are as follows:

| | 2021 | 2020 |
|---|-----------|------------|
| Less than one year | \$ 43,245 | \$ 48,397 |
| One to five years | 24,580 | 55,817 |
| More than five years | 10,000 | 15,000 |
| | 77,825 | 119,214 |
| Less allowance for uncollectible promises to give | 2,334 | 3,576 |
| Total pledges receivable | \$ 75,491 | \$ 115,638 |

Note 4 – Property and Equipment

Property and equipment consisted of the following at June 30:

| | 2021 | 2020 |
|--|--------------|--------------|
| Land and land improvements | \$ 45,527 | \$ 45,527 |
| Buildings | 6,950,025 | 6,909,230 |
| Furniture and fixtures | 42,041 | 42,041 |
| Equipment | 85,126 | 75,648 |
| Software | 3,524 | 3,524 |
| Vehicles | 18,923 | 18,923 |
| Construction in process | 9,268 | - |
| | 7,154,434 | 7,094,893 |
| Less accumulated depreciation and amortization | 949,333 | 733,278 |
| Total | \$ 6,205,101 | \$ 6,361,615 |

Construction in process at June 30, 2021 and 2020 was \$9,268 and \$0, respectively. The Organization has incurred expenses for phase II design.

Greenhill Humane Society, SPCA
Notes to Financial Statements
Years Ended June 30, 2021 and 2020

Note 5 – Endowment Funds

In October 2004, the Organization’s Board of Directors established a board designated endowment fund in the amount of \$25,000 of unrestricted net assets at the Oregon Community Foundation (OCF) to support the mission of the Organization. The agreement with OCF stipulates that the fund assets shall be held and owned by OCF. Upon the approval of the OCF Board of Directors, OCF may distribute a fixed percentage of the fund assets to the Organization. No contributions were made to the fund during the years ended June 30, 2021 and 2020.

The agreement also provides that upon written request from a majority of the Organization’s Board of Directors, and subject to majority approval of the OCF Board of Directors, additional distributions will be made from the fund assets, even to the exhaustion of the fund. In addition, the OCF Board of Directors has variance power which allows OCF to unilaterally redirect use of the assets away from the Organization.

In accordance with accounting standards for not-for-profit organizations, the Organization has included in its statements of financial position a beneficial interest in assets held by the OCF of \$216,351 and \$163,610 as of June 30, 2021 and 2020, respectively. Investment income (interest, dividends and realized and unrealized gains and losses) on endowment funds is classified as unrestricted, in the statements of activities and changes in net assets.

Composition of and changes in endowment net assets for the years ended June 30 were as follows:

| | <u>2021</u> | <u>2020</u> |
|---|-------------------|-------------------|
| Endowment net assets without donor restrictions, beg. of year | \$ 163,610 | \$ 171,311 |
| Endowment realized gains (losses) | 8,946 | 646 |
| Endowment unrealized gains (losses) | 51,786 | (931) |
| Interest | 950 | 1,164 |
| Investment expenses | (1,745) | (1,536) |
| Distributions | <u>(7,196)</u> | <u>(7,044)</u> |
| Endowment net assets without donor restrictions, end of year | <u>\$ 216,351</u> | <u>\$ 163,610</u> |

The majority of the investments held at OCF consist of marketable equity and debt securities that are recorded at fair market value based on current quoted market prices. However, a portion of the investments held at OCF consist of investments in limited partnerships and real estate whose fair values have been estimated by OCF management in the absence of readily determinable market values. These estimates are based on information provided by fund managers or general partners and real estate appraisals; therefore, the reported values may differ from the value that would have been used had a quoted market price existed. The Organization used the estimates provided by OCF in valuing its beneficial interest in those investments.

Greenhill Humane Society, SPCA
Notes to Financial Statements
Years Ended June 30, 2021 and 2020

Note 6 – Fair Value of Financial Instruments

Fair values of assets measured on a recurring basis at June 30, 2021 are as follows:

| | Total Carrying/ Fair Value | Level 1 | Level 2 | Level 3 |
|-----------------|----------------------------------|-------------|-------------|-------------------|
| Endowment funds | <u>\$ 216,351</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 216,351</u> |

Fair values of assets measured on a recurring basis at June 30, 2020 are as follows:

| | Total Carrying/ Fair Value | Level 1 | Level 2 | Level 3 |
|-----------------|----------------------------------|-------------|-------------|-------------------|
| Endowment funds | <u>\$ 163,610</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 163,610</u> |

The following table presents additional information about Level 3 assets measured at fair value:

| | 2021 | 2020 |
|---|-------------------|-------------------|
| Level 3, endowment funds, beginning of year | \$ 163,610 | \$ 171,311 |
| Net realized and unrealized gains (losses) | 60,732 | (285) |
| Interest | 950 | 1,164 |
| Investment expenses | (1,745) | (1,536) |
| Distributions | <u>(7,196)</u> | <u>(7,044)</u> |
| Level 3, endowment funds, end of year | <u>\$ 216,351</u> | <u>\$ 163,610</u> |

The following is a description of the valuation methodologies used for assets measured at fair value:

Endowment funds consist of a portfolio of different investments, including marketable equity and debt securities and alternative investments. Marketable equity and debt securities are recorded at fair market value based on current quoted market prices. Alternative investments consist of investments in limited partnerships and real estate, whose fair values have been estimated in the absence of the readily determinable market values. These estimates are based on information provided by the fund managers or the general partners and real estate appraisals; therefore, the reported values may differ from the value that would have been used had a quoted market price existed. They are generally categorized in Level 3 of the fair value hierarchy.

Greenhill Humane Society, SPCA
Notes to Financial Statements
Years Ended June 30, 2021 and 2020

Note 6 – Fair Value of Financial Instruments (Continued)

The fair value methodology used by the Organization may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Valuation techniques utilized to determine fair value are consistently applied.

Note 7 – Investment Income

Investment income is classified as unrestricted on the statement of activities. Investment return for the years ended June 30 are summarized as follows:

| | <u>2021</u> | <u>2020</u> |
|---|------------------|------------------|
| Interest and dividends | \$ 7,666 | \$ 12,310 |
| Net realized and unrealized gains (losses) - endowment funds | <u>60,732</u> | <u>(285)</u> |
| Total | <u>\$ 68,398</u> | <u>\$ 12,025</u> |

Investment expenses totaled \$1,745 and \$1,536 for the years ended June 30, 2021 and 2020, respectively.

Note 8 – Long-term Debt

August 2018 the Organization obtained a construction-to-permanent commercial real estate loan up to a maximum amount of \$2,150,000 from Columbia Bank to be used for the phase 1 construction and permanent financing of improvements. Interest is at the index rate plus 2.25% for the first eleven-year period (currently 4.44%), adjusted for the second ten-year period with a final adjustment for the remainder of the loan. The loan is collateralized by real property, rents, and business assets. Requirements and prepayment penalties apply. The loan contains affirmative and negative covenants, including a financial ratio, which the Organization is in compliance with as of June 30, 2021. January 2020 the loan was termed to a permanent loan in the amount of \$2,000,000 with required monthly payments of \$11,122. The loan matures December 2044.

Greenhill Humane Society, SPCA
Notes to Financial Statements
Years Ended June 30, 2021 and 2020

Note 8 – Long-term Debt (Continued)

Long-term debt at June 30 consists of the following:

| | 2021 | 2020 |
|--|--------------|--------------|
| Note payable | \$ 1,932,976 | 1,978,308 |
| Less unamortized debt issuance costs | (49,793) | (52,304) |
| | 1,883,183 | 1,926,004 |
| Less current portion of long-term debt | (47,500) | (45,346) |
| Long-term debt, net of current portion | \$ 1,835,683 | \$ 1,880,658 |

The future scheduled maturities of long-term debt are as follows:

| Years ending June 30: | |
|-----------------------|-----------|
| 2022 | \$ 47,500 |
| 2023 | 49,600 |
| 2024 | 51,650 |
| 2025 | 54,250 |
| 2026 | 56,750 |
| Thereafter | 1,623,433 |

Note 9 – Refundable Advance - Paycheck Protection Program

In April 2020, the Organization received a \$316,055 loan under the U.S. Small Business Administration Paycheck Protection Program (PPP) created as part of the relief efforts related to COVID-19. The terms of the loan state it will be repaid with 18 monthly payments of \$17,787 starting November 2020 with interest at one percent. The Organization qualified for forgiveness in March 2021 of all the principal and interest due under the note based on conditions established by the SBA.

The Organization accounted for the PPP loan in accordance with FASB ASC 958-605 as a conditional contribution. The PPP loan is reflected on the statement of financial position as a refundable advance and grant revenue is recognized when the conditions are substantially met. Given that the conditions with respect to the PPP loan are met over time, through incurring eligible expenses, the grant revenues are being recognized as qualifying expenses are incurred. For the year ended June 30, 2020, the Organization incurred \$316,055 in qualifying expenses and has recognized this as grant revenue.

Greenhill Humane Society, SPCA
Notes to Financial Statements
Years Ended June 30, 2021 and 2020

Note 9 – Refundable Advance - Paycheck Protection Program (Continued)

In January 2021, the Organization received an additional \$349,750 loan under the U.S. Small Business Administration Paycheck Program (PPP). The terms of the loan state it will be repaid with 45 monthly payments of \$8,021 starting May 2022 with interest at one percent. The Organization qualified for forgiveness in December 2021 of all the principal and interest due under the note based on conditions established by the SBA. These funds were also accounted for in accordance with FASB ASC 958-605 as a conditional contribution. For the year ended June 30, 2021, the Organization incurred \$349,750 in qualifying expenses and has recognized this as grant revenue.

Note 10 – Net Assets with Donor Restrictions

Net assets with donor restrictions are restricted for the following purposes at June 30:

| | <u>2021</u> | <u>2020</u> |
|--------------------------------|-------------------|-------------------|
| Bequests receivable | \$ 16,477 | \$ 10,000 |
| Capital campaign | 44,314 | 115,638 |
| Grant for adoption fee waivers | - | 6,310 |
| Grant for spay/neuter services | 1,880 | 20,383 |
| Grant for care of dogs | - | 28,373 |
| Grant for equipment | 10,000 | - |
| Disaster response | <u>27,514</u> | <u>-</u> |
| Total | <u>\$ 100,185</u> | <u>\$ 180,704</u> |

Net assets with donor restrictions are subject to the following time and purpose restrictions:

- The Organization periodically receives bequests. Bequests are considered restricted net assets due to a time restriction until funds are received by the Organization.
- The Organization is operating a capital campaign. Pledges and contributions are considered restricted net assets due to time and purpose restrictions.
- The Organization receives grants restricted for a specific purpose. Grants are considered restricted net assets until purpose restrictions are met.

Greenhill Humane Society, SPCA
Notes to Financial Statements
Years Ended June 30, 2021 and 2020

Note 11 – Special Event Revenue

Gross receipts from special fundraising events recorded by the Organization consist of exchange transactions revenue and contribution revenue. As a result of adopting FASB ASU 2014-09 during the fiscal year ended June 30, 2020, the Organization is required to separately present the components of this revenue.

| | 2021 | 2020 |
|----------------------------|------------|------------|
| Contributions | \$ 128,266 | \$ 232,802 |
| Special event revenue | 1,630 | 13,584 |
| Total | 129,896 | 246,386 |
| Less direct costs | (14,574) | (38,462) |
| Net special events revenue | \$ 115,322 | \$ 207,924 |

Note 12 – Retirement Plan

In July 2019, the Organization adopted a SIMPLE retirement plan for the benefit of its employees. All employees are eligible to participate in the plan at the date of hire. The plan requires employer-matching contributions on a dollar-for-dollar basis up to 3% of each employee’s compensation. Employer matches for June 30, 2021 and 2020 were \$26,826 and \$22,613, respectively.

Note 13 – Related Party Transactions

Related party transactions consist of related party pledges receivable of \$6,400 and \$12,400 for the years ended June 30, 2021 and 2020, respectively.

Note 14 – Self-Insurance

Unemployment self-insurance is administered through 501(c) Agencies Trust. The Organization maintained a balance of \$21,430 and \$14,116 as a prepaid expense for the years ended June 30, 2021 and 2020, respectively. Unemployment claims of \$318 and \$0, respectively, were paid for the years ended June 30, 2021 and 2020.

Greenhill Humane Society, SPCA
Notes to Financial Statements
Years Ended June 30, 2021 and 2020

Note 15 – Litigation and Contingent Liabilities

The Organization is subject to litigation in the normal course of business. Management does not believe that such litigation will have a material effect on its financial position.

In March 2020, the World Health Organization declared the outbreak of a novel coronavirus (COVID-19) as a global pandemic which continues to spread throughout the United States. The extent to which the coronavirus impacts our operations will depend partly on future developments, which are highly uncertain and cannot be predicted with confidence, including the duration and severity of the outbreak, and the actions that may be required to contain the coronavirus or treat its impact. The Organization will continue to monitor the situation closely and it is possible that it will implement further measures. The ultimate disruption which may be caused by the outbreak is uncertain; however, management does not feel it will result in a material adverse impact on the Organization's financial position, operations and cash flows. The Organization received two PPP loans to mitigate the financial impact (Note 9).

Note 16 – Subsequent Events

Management evaluates events occurring subsequent to the date of the financial statements in determining the accounting for and disclosure of transactions and events that affect the financial statements. Subsequent events have been evaluated through March 3, 2022, the date of the auditor's report, which represents the date the financial statements were available to be issued.

Note 17 – Accounting for Uncertain Tax Positions

The Organization recognizes the tax benefit from uncertain tax positions only if it is more likely than not that the tax position will be sustained upon examination by the taxing authorities, based on the technical merits of the position. The tax benefit is measured based on the largest benefit that has a greater than 50% likelihood of being realized upon ultimate settlement. The Organization's income tax returns are subject to possible examination by the taxing authorities until the expiration of the related statutes of limitations. The Organization would recognize interest and penalties related to income tax matters in operating expenses. Management has concluded that there were no uncertain tax positions as of June 30, 2021. The Organization is subject to income tax examinations by tax authorities for the years ended June 30, 2018 and later.

Greenhill Humane Society, SPCA
Notes to Financial Statements
Years Ended June 30, 2021 and 2020

Note 18 – Liquidity and Reserves

The Organization has a policy to manage its liquidity and reserves consistent with the goals of operating within a prudent range of financial stability, maintaining adequate liquidity to fund near-term operations, and maintaining sufficient reserves to provide reasonable assurance that long-term obligations will be discharged. The Organization’s objective is to maintain liquid financial assets without donor restrictions sufficient to cover three months of program expenditures. The following reflects the financial assets as of June 30, 2021 and 2020, reduced by amounts not available for general expenditures within one year of the balance sheet date because of contractual or donor-imposed restrictions or internal designations.

| | 2021 | 2020 |
|---|------------------|------------------|
| Cash and cash equivalents and restricted cash | \$ 3,228,714 | \$ 2,918,007 |
| Accounts receivable, collected in less than one year | 7,359 | 33,747 |
| Unconditional promises to give, collected in less than one year | 58,425 | 56,946 |
| Total financial assets, excluding noncurrent receivables | 3,294,498 | 3,008,700 |
| Contractual or donor-imposed restrictions: | | |
| Cash restricted for funds in trust | (36,006) | (38,006) |
| Contractual or donor-imposed restrictions | (100,185) | (180,704) |
| Add back: amounts available for donor-specified expenditures in following year | 65,605 | 109,887 |
| Financial assets available to meet cash needs for expenditures within one year | \$ 3,223,912 | \$ 2,899,877 |